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TOP 50 GLOBAL AUTHORIZED DISTRIBUTORS REPORT 2024

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The Top 25 Global Independent Distributors 2024

This year's Report shows Kaga Electronics topping the independent distributors list globally with \$3.36b in global sales, followed by Shenzhen Huaqiang 深圳华强 with \$2.91b and Fusion Worldwide with \$2.20b. A slowdown in market conditions has seen a reverse of growth compared to 2022

with Quiksol bucking this trend by topping the table with a 90 per cent increase on 2022. The USA is on top by sales by headquarters location comprising 40 per cent of total Top 25 sales, followed by China with 29 per cent and rounding off the top three with Japan at 24 per cent.

Rank	Company	Headquarters	2023 Worldwide (\$ Millions)	2022 Worldwide (\$ Millions)	Per cent change from 2022 (%)	Total no. of Employees
1	Kaga Electronics	Japan	3369.9	4370.0	-23%	N/A
2	Shenzhen Huaqiang 深圳华强	China	2915.2	4088.0	-29%	N/A
3	Fusion Worldwide	USA	2200.0	3000.0	-27%	520
4	NewPower Worldwide	USA	2172.0	2140.0	1%	152
5	Win Source Electronics	China	527.0	613.0	-14%	230
6	Quiksol International Components	Singapore	417.0	220.0	90%	230
7	A2 Global Electronics + Solutions	USA	270.0	1145.0	-76%	N/A
8	Chip 1 Exchange	USA	240.7	736.4	-67%	500
9	Ample Solutions	Singapore	235.0	950.0	-75%	500
10	UnibetterTechnology Co.,Ltd	China	230.0	300.0	-23%	240
11	Sigma Technology Group	China	220.7	323.1	-32%	120
12	Sourceability	USA	215.9	970.2	-78%	N/A
13	Velocity Electronics	USA	156.4	817.7	-81%	205
14	Alantys Technology	France	121.0	140.0	-14%	250
15	Classic Components Corp	USA	92.0	408.0	-77%	130
16	Perfect Parts Corporation	USA	83.0	83.0	0%	N/A
17	DGT Technology (HK) Co., Limited	China	80.0	75.0	7%	56
18	Freedom USA	USA	75.6	237.4	-68%	61
19	ADI American Distributors*	USA	74.2	82.4	-10%	N/A
20	Briocan Technology Co.,Ltd	China	70.0	300.0	-77%	200
21	Supreme Components*	Singapore	69.3	75.4	-8%	42
22	Chip Stock*	USA	49.0	48.2	2%	N/A
23	Direct Components Inc.	USA	42.3	156.1	-73%	67
24	4 Star Electronics, Inc.	USA	29.0	134.0	-78%	N/A
25	Amalfi Trading, Inc	USA	14.7	32.2	-54%	30

*Electronics Sourcing estimate

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